

I study, I think, I pray & I get totally full of my subject, so that then when I stand on the platform to speak, out of the fullness of my heart the mouth speaketh." Amen? He said, "If I have any advice at all for you as a young man & if you're ever going to do any speaking, get full of your subject & then when you get up before an audience or a crowd, don't worry about notes or anything. Just speak out of the fullness of your heart & God will inspire you, God will lead you."—Lk.6:45.

**4. Do your studying, your work, your reading & note-taking beforehand, & when you get up before an audience don't go reading & looking at notes & this sort of thing. Be so full of your subject that you don't have to stop, it just rolls out by inspiration!**

**5. To me that's just wonderful, that God will lead me & guide me in what to say & inspire me with thoughts, & I often get pictures when I'm just giving a class or talking. God gives me some illustration on life. That's where most of these pictures come from, like "The Tree", "The Birds & the Seeds" etc. (Nos. 316A, 319)**

**6. Now if you're inspired of the Spirit & you ask God to help you in your speaking, & if you're full of your subject, out of the fullness of the heart the mouth speaketh. By this time you should be full of your subject. Your little mind should be a computer which has memory cells that are just packed with information & instances & illustrations & stories.**

**7. People like pictures! We're all children, & it's easier to grasp a picture, an illustration or a story than mere theories & facts & lectures & so on. If you'll notice, my Letters are just full of stories, full of illustrations, full of pictures.**

**8. If you read what Jesus had to say, you'll find His the same: Parable after parable after parable. It says that He never taught them except by parables, or without a parable—Mt.13:34. Jesus never taught the people without using pictures & illustrations, parables & stories. He was a great Story Teller. And this is a tool of teaching which helps people to learn & to remember more easily, just like your little children.**

**9. So I would suggest to you in my advice on your speaking: Make it simple, speak out of the fullness of your heart, from**

experience, from knowledge you've gained from others, tell stories, give examples, illustrations & paint pictures that they'll remember, simple little things. Tell stories about your own life.

**10. Let me tell you something, if people will not listen to anything else—they may never listen to all the preaching in the World, you could even prophesy & they wouldn't listen, you could do all the rhetorical erudite teaching that you think they might need & they'll never listen—but when you start telling your life story, instantly you have their attention. "This is the way it happened to me & this is my testimony, this is my personal experience", & they're fascinated. People are interested in people.**

**11. If you'll notice, almost every single time the Apostle Paul began to preach, he started with his own personal testimony! When it was a new crowd, new people, new situation, he always said, "Well, this is what happened to me." (Acts 22:3-21; 26:1-23.) I've told you folks this before. When you're witnessing, by all means give your personal testimony. Nine times out of ten, if you say it with sincerity & in the power of the Holy Spirit & in real earnestness & honesty, they will believe it, that you are telling the truth, & they will believe your testimony. That's one thing they cannot deny.**

**12. I have talked to people who said, "I don't believe in God. I don't believe in the church. I don't believe in the supernatural." But I have given them my own personal testimony & they wound up saying, even though they claimed they were a skeptic, agnostic, unbeliever & everything else, "Well, if you say so, I believe you."**

**13. But the moment they confess that it's possible for it to happen to you, they confess that it's possible for it to happen to others. If it has happened once it's not a freak, it's most likely to happen again & it can happen to them. They admit the possibility, & there's a spark of faith, a mustard seed of faith that has begun.**

**14. That's why I said in witnessing you have to sell yourself first. You have to do the winning & win them to yourself first, really. Isn't that what we really do by our sample & our love & our music? We win them to ourselves & our own happiness &**